



# GUARDIAN

---

## CAPITAL PARTNERS

**Guardian Capital Partners** is a private equity firm, with over \$200 million in capital under management, that makes control investments in lower middle market companies, targeting consumer products, niche manufacturing and specialty business service companies. We partner with management teams to provide equity capital to lead leveraged buyouts, recapitalizations and divestitures of family-owned businesses and non-core divisions of larger corporations. The private equity experience and complementary skill sets of our team provide a unique combination of operating and finance capabilities resulting in speed and certainty of execution, operational excellence, and meaningful long term value creation for our portfolio companies.

### Investment Criteria

#### Types of Investments

- Family-owned business or corporate divestiture
- Control investments. LBOs, MBOs, Recaps

#### Industries / Sectors

- Consumer Products
- Niche Manufacturing
- Specialty Business Services

#### Geography

- United States

#### Key Metrics (no minimum size for add-ons)

- Revenue: \$20 - \$100 million
- EBITDA: \$2 - \$9 million
- Equity check: \$8 - \$15 million

#### Company Attributes

- High quality owner / operator
- Competitive advantage / defensible position
- History of stability and profitability
- Margin improvement / organic growth opportunity

### Investment Professionals

#### Scott Evans, Managing Partner

- 610.263.0107
- [sevans@guardiancp.com](mailto:sevans@guardiancp.com)

#### Peter Haabestad, Managing Partner

- 610.263.0103
- [phaabestad@guardiancp.com](mailto:phaabestad@guardiancp.com)

#### Hugh Kenworthy, III, Managing Partner

- 610.263.0108
- [hkenworthy@guardiancp.com](mailto:hkenworthy@guardiancp.com)

#### Adrian Ironside, Principal

- 610.263.0104
- [aironside@guardiancp.com](mailto:aironside@guardiancp.com)

#### Chris Fugaro, Vice President & Head of Business Dev.

- 610.263.0102
- [cfugaro@guardiancp.com](mailto:cfugaro@guardiancp.com)

#### Chad Clark, Vice President

- 610.263.0106
- [cclark@guardiancp.com](mailto:cclark@guardiancp.com)

*Guardian Capital Partners is a Pennsylvania-based investment adviser registered with the Securities and Exchange Commission under the Investment Adviser Act of 1940. Past performance does not guarantee future results.*

**Direct all Deal Inquires to Chris Fugaro | 610.263.0102 | [cfugaro@guardiancp.com](mailto:cfugaro@guardiancp.com)**

724 W. Lancaster Ave. Suite 120 | Wayne, PA 19087 | T: 610.263.0100 | [www.guardiancp.com](http://www.guardiancp.com)



# GUARDIAN

---

## CAPITAL PARTNERS

### Current Investments



Greensboro, NC  
[carsondellosa.com](http://carsondellosa.com)

Carson-Dellosa™ Publishing Group is the leading provider of K-8 supplemental education content for parents, teachers and students with an established portfolio of market-leading brands known for high quality, rigorous educational materials.



Tucson, AZ  
[cisww.com](http://cisww.com)

CIS Global LLC is a leading provider of full turn-key linear motion and electro-mechanical rack mount and power distribution solutions for the world's largest OEMs and end-users in the data center and consumer appliance markets.



Burnsville, MN  
[ens-co.com](http://ens-co.com)

Engineered Network Systems, Inc. is a designer, manufacturer of commercial grade products for mounting, storing, charging and securing technology. The company offers a full range of products including flat panel mounts, payment terminal stands, cabinets, carts and workstations.



Wichita, KS  
[hyper-pet.com](http://hyper-pet.com)

Hyper Pet™ is an industry leading brand in canine pet products with a wide offering of collars, leashes and toys and other pet accessories. With over 30 years of experience, the company is known for offering award-winning and patented products.



Oklahoma City, OK  
[mccubbin.com](http://mccubbin.com)

McCubbin Hosiery LLC is a leading children's and women's hosiery platform with extensive distribution of branded and private label socks, tights, slippers, leg warmers and infant soft sole shoes.



Fairfield, NJ  
[ppi-timezero.com](http://ppi-timezero.com)

PPI/Time Zero, Inc. is a provider of electronics components and precision machining for the aerospace, defense, homeland security, avionics, industrial and medical industry. PPI is known for manufacturing mission critical products that are reliable in harsh environments.

Direct all Deal Inquires to Chris Fugaro | 610.263.0102 | [cfugaro@guardiancp.com](mailto:cfugaro@guardiancp.com)

724 W. Lancaster Ave. Suite 125 | Wayne, PA 19087 | T: 610.263.0100 | [www.guardiancp.com](http://www.guardiancp.com)